



Why Mentor?

- Share your expertise and gain fresh perspectives.
- Build relationships with emerging businesses and partners.
- Explore innovative business approaches and joint ventures.
- Earn official recognition as an OCFL SBE Mentor Partner and strengthen your firm's leadership presence in the marketplace.

Why Become A Protégé ?

- Strengthen business and financial management capabilities.
- Receive one-on-one guidance from an experienced industry leader.
- Learn to compete for and perform on Orange County contracts.
- Build long-term relationships with potential prime contractors.
- Develop strategic growth and marketing skills.



ORANGE COUNTY FLORIDA
Business Development Division

Contact Us



(407) 836-7298



BusinessDevelopment@ocfl.net



<https://www.orangecountyfl.net/VendorServices/SmallBusinessVendors.aspx>



400 East South Street
Orlando, FL 32801



Program Support



- Orientation & training for mentors and protégés



- Access to business toolkits, templates, and advisors



- Networking and industry panels
- Communication portals and online collaboration tools

- Oversight and ongoing support from the Business Development Division

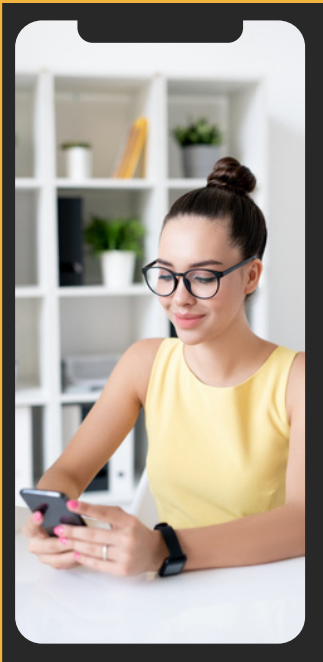


ORANGE COUNTY FLORIDA
Business Development Division

Mentor-Protégé Program

**Empowering Small Businesses.
Building Stronger Partnerships.**





"I have always been a huge believer in the inestimable value good mentoring can contribute to any nascent business." - Richard Branson

What We Offer

- Access to Orange County Government Contracting Opportunities
- Create strategic partnerships that strengthen capacity and sustain competitive success
- Complimentary workshops designed to accelerate business growth
- Enhanced visibility to grow your market presence

Empowering small businesses today
for a stronger Orange County tomorrow.

About Us

The Business Development Division Mentor- Protégé Program connects small businesses with experienced mentors to build capacity and skills. Through structured partnerships between established business leaders and small business enterprise (SBE) owners, the program offers hands on guidance that enhances understanding of Orange County's procurement process and empowers small businesses to compete more effectively for opportunities.

Program Qualifications

Mentor Qualifications

- Established business generating revenue greater than \$500,000 in annual revenue.
- Must be an active vendor with Orange County Government in good standing.
- Must have a senior-level officer willing to sign an agreement (12 months) with Business Development Division designating a company representative to participate in the program.
- Must have the resources to commit to the developmental needs of the protégé.
- Meet with protégé at least twice per month (Virtually or in-person)

Protégé Qualifications

- Must be a small business registered with Business Development.
- Must be an active vendor with Orange County Government in good standing.
- Must designate a senior-level officer as a company representative committed to a (12 months) agreement with a mentor.
- Meet with mentor at least twice per month (Virtually or in-person)

**See the list of all qualifications on the application. All matches are subject to availability and program approval. Participation does not guarantee contract award or subcontract selection on Orange County Government contracts. **

Ready to participate?



1. Complete the Mentor or Protégé application (Scan the QR code to apply).
2. Be strategically matched with a mentor based on your industry and business growth goals. (Business Development will coordinate matching businesses)
3. Attend the required orientation.
4. Participate in a structured 12 month mentorship program designed to support your success.

Interested? Submit your application today and take the next step toward growing your business!

Questions? Phone: (407) 836-7298
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